

**THE NATIONAL AT AVE MARIA POA, INC.**  
**2025 BUDGET**  
**JANUARY 1, 2025 - DECEMBER 31, 2025**

2024 ASSOCIATION ANNUAL	2024 ESTIMATED ACTUAL	2025 ASSOCIATION ANNUAL
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**INCOME**

GENERAL ASSESSMENTS	1,604,032.00	1,695,913.17	2,684,583.33
ADMIN INCOME	-	142,089.77	144,000.00
F&B CONCESSION	1,385,618.65	806,688.35	1,403,919.90
F&B RESTAURANT	-	-	1,126,996.55
TENNIS	53,600.00	31,340.74	31,150.00
BULK CABLE	706,000.00	729,062.00	1,129,672.67
LOT LANDSCAPING ASSESSMENT - 50'	246,480.00	276,735.10	298,738.00
LOT LANDSCAPING ASSESSMENT - 75'	157,320.00	177,428.80	285,393.33
<b>TOTAL INCOME</b>	<b>4,153,050.65</b>	<b>3,859,257.93</b>	<b>7,104,453.78</b>

**COST OF SALES EXPENSES**

F&B CONCESSION	532,023.53	332,964.73	552,471.85
F&B RESTAURANT	-	-	451,575.86
TENNIS	3,120.00	2,164.42	2,860.00
<b>TOTAL COGS</b>	<b>535,143.53</b>	<b>335,129.15</b>	<b>1,006,907.71</b>

**DEPARTMENTAL EXPENSES**

ADMINISTRATIVE	1,160,674.35	1,374,333.61	1,754,367.08
F&B CONCESSION	927,343.45	775,007.32	932,002.50
F&B RESTAURANT	-	-	944,103.83
TENNIS	243,482.49	208,973.88	229,884.69
FITNESS	80,130.00	65,263.12	83,250.00
POOL	60,200.00	42,598.00	70,445.00
COMMON GROUND	1,030,096.83	1,149,563.46	1,211,618.02
<b>TOTAL DEPARTMENTAL EXPENSES</b>	<b>3,501,927.12</b>	<b>3,615,739.39</b>	<b>5,225,671.12</b>

<b>TOTAL EXPENSES</b>	4,037,070.65	3,950,868.54	6,232,578.82
<b>RESERVES</b>	-	-	-
<b>TOTAL EXPENSES AND RESERVES</b>	<b>4,037,070.65</b>	<b>3,950,868.54</b>	<b>6,232,578.82</b>

<b>OPERATING PROFIT/(LOSS)</b>	<b>(993,820.00)</b>	<b>(1,274,836.51)</b>	<b>(841,929.04)</b>
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**BULK CABLE EXPENSES**

BULK SERVICES CONTRACT	706,000.00	729,062.00	1,129,672.67
<b>TOTAL BULK CABLE EXPENSES</b>	<b>706,000.00</b>	<b>729,062.00</b>	<b>1,129,672.67</b>

**LOT LANDSCAPE EXPENSES**

EXECUTIVE HOMES (50' LOT)			
LANDSCAPING CONTRACT	215,512.00	242,670.30	262,772.00
MULCH	30,968.00	34,064.80	35,966.00
<b>TOTAL EXECUTIVE HOMES</b>	<b>246,480.00</b>	<b>276,735.10</b>	<b>298,738.00</b>

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**SCHEDULE OF QUARTERLY ASSESSMENTS**

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<i>GENERAL ASSESSMENT (ALL UNITS)</i>	\$625.00
<i>BULK CABLE (ALL UNITS)</i>	263.00
<i>LANDSCAPING ASSESSMENT - EXECUTIVE HOMES</i>	407.00
<i>LANDSCAPING ASSESSMENT - ESTATE HOMES</i>	481.00
<b>EXECUTIVE HOMES 50'</b>	
GENERAL ASSESSMENT	\$625.00
BULK CABLE	263.00
LANDSCAPING ASSESSMENT	407.00
<b>EXECUTIVE HOMES TOTAL QUARTERLY ASSESSMENT</b>	<b>\$1,295.00</b>
<b>ESTATE HOMES 70'</b>	
GENERAL ASSESSMENT	\$625.00
BULK CABLE	263.00
LANDSCAPING ASSESSMENT	481.00
<b>ESTATE HOMES TOTAL QUARTERLY ASSESSMENT</b>	<b>\$1,369.00</b>
<b>CONDOS</b>	
GENERAL ASSESSMENT	\$625.00
BULK CABLE	263.00
<b>CONDOS TOTAL QUARTERLY ASSESSMENT</b>	<b>\$888.00</b>